

# Business Model

The main types of the Company's economic activities involve provision of services on electric power transmission, grid connection of consumers, construction and renovation of power grid facilities.



## Capitals (resources)

	<b>Human (personnel)</b> Experience and expertise, care of personnel  <b>OVER 235,000</b> <sup>+2%</sup> <b>PEOPLE</b> average headcount of the Company
	<b>Production (assets)</b> Development and renovation infrastructure  <b>2.56</b> <sup>+4.1%</sup> <b>MLN KM</b> <b>581,000</b> <sup>+4.7%</sup> length of PTLs                  number of substations
	<b>Financial</b> Revenue growth and financial stability  <b>1,852</b> <sup>+15.2%</sup> <b>RUB BLN</b> <b>3,291</b> <sup>+12.5%</sup> <b>RUB BLN</b> equity capital                          assets
	<b>Intellectual</b> Development of scientific and innovation potential  Number of patents and certificates: <b>7</b> <b>PATENTS</b> <b>25</b> <b>CERTIFICATES</b> for invention and utility model      for computer programmes and databases
	<b>Social &amp; reputational</b> Positive reputation of the Company  <b>AAA (RU)</b> <b>NCGR 7++</b> <b>ESG-2<sup>1</sup></b> ACRA credit rating      corporate governance rating      ACRA ESG rating Shares in the 1st quotation list of MOEX  <b>ruAAA</b> credit rating Expert RA
	<b>Natural</b> Reduction in resource consumption and energy efficiency  <b>356,430</b> <sup>-4.3%</sup> <b>TFOE</b> <b>2,336,900</b> <sup>-16%</sup> <b>M<sup>3</sup></b> volume of fuel resources                  volume of water consumption



## Results for stakeholders

	<b>Employees</b>  <b>281.3</b> <sup>+13.6%</sup> <b>RUB BLN</b> <b>1.1</b> <sup>+9.9%</sup> <b>RUB BLN</b> payroll fund                          personnel training costs  <b>8.4</b> <sup>+18.2%</sup> <b>RUB BLN</b> <b>64</b> occupational safety expenditures      number of partner universities	
	<b>Shareholders and investors</b>  <b>234.4</b> <b>RUB BLN</b> <b>84</b> <b>RUB BLN</b> capitalisation                          bond payments	
	<b>Partners</b>  <b>202.2</b> <sup>+15.7%</sup> <b>RUB BLN</b> <b>857</b> <b>RUB BLN, VAT INCLUDED</b> payments for purchases from SMEs      total amount of purchases	
	<b>The State</b>  <b>224.6</b> <b>RUB BLN</b> <b>536.9</b> <sup>+23.5%</sup> <b>RUB BLN</b> tax and social contributions      investments in power grid assets  <b>0.8245</b> <sup>+17%</sup> <b>RUB BLN</b> environmental expenses	

<sup>1</sup> According to the ESG rating scale effective until March 2024.

# Business Model

The main types of the Company's economic activities involve provision of services on electric power transmission, grid connection of consumers, construction and renovation of power grid facilities.

## Strategic goals

**To ensure reliable power supply**

Key risks: KOR 013,015

**To increase customer satisfaction**

Key risks: KOR 010-012,014

**To promote energy and environmental safety**

Key risks: KOR 010, 013

**To develop UNPG**

Key risks: KOR 010, 013

**To ensure technological and innovative development**

Key risks: KOR 010, 013

**To improve economic efficiency**

Key risks: KOR 001,004-009, 016



## Capitals (resources)

**Human (personnel)**  
Experience and expertise, care of personnel

**OVER 235,000** <sup>+2%</sup> PEOPLE  
average headcount of the Company

**Production (assets)**  
Development and renovation infrastructure

**2.56** <sup>+4.1%</sup> MLN KM length of PTLs     **581,000** <sup>+4.7%</sup> number of substations

**Financial**  
Revenue growth and financial stability

**1,852** <sup>+15.2%</sup> RUB BLN equity capital     **3,291** <sup>+12.5%</sup> RUB BLN assets

**Intellectual**  
Development of scientific and innovation potential

Number of patents and certificates:  
**7** PATENTS for invention and utility model     **25** CERTIFICATES for computer programmes and databases

**Social & reputational**  
Positive reputation of the Company

**AAA (RU)** ACRA credit rating     **NCGR 7++** corporate governance rating     **ESG-2<sup>1</sup>** ACRA ESG rating Shares in the 1st quotation list of MOEX

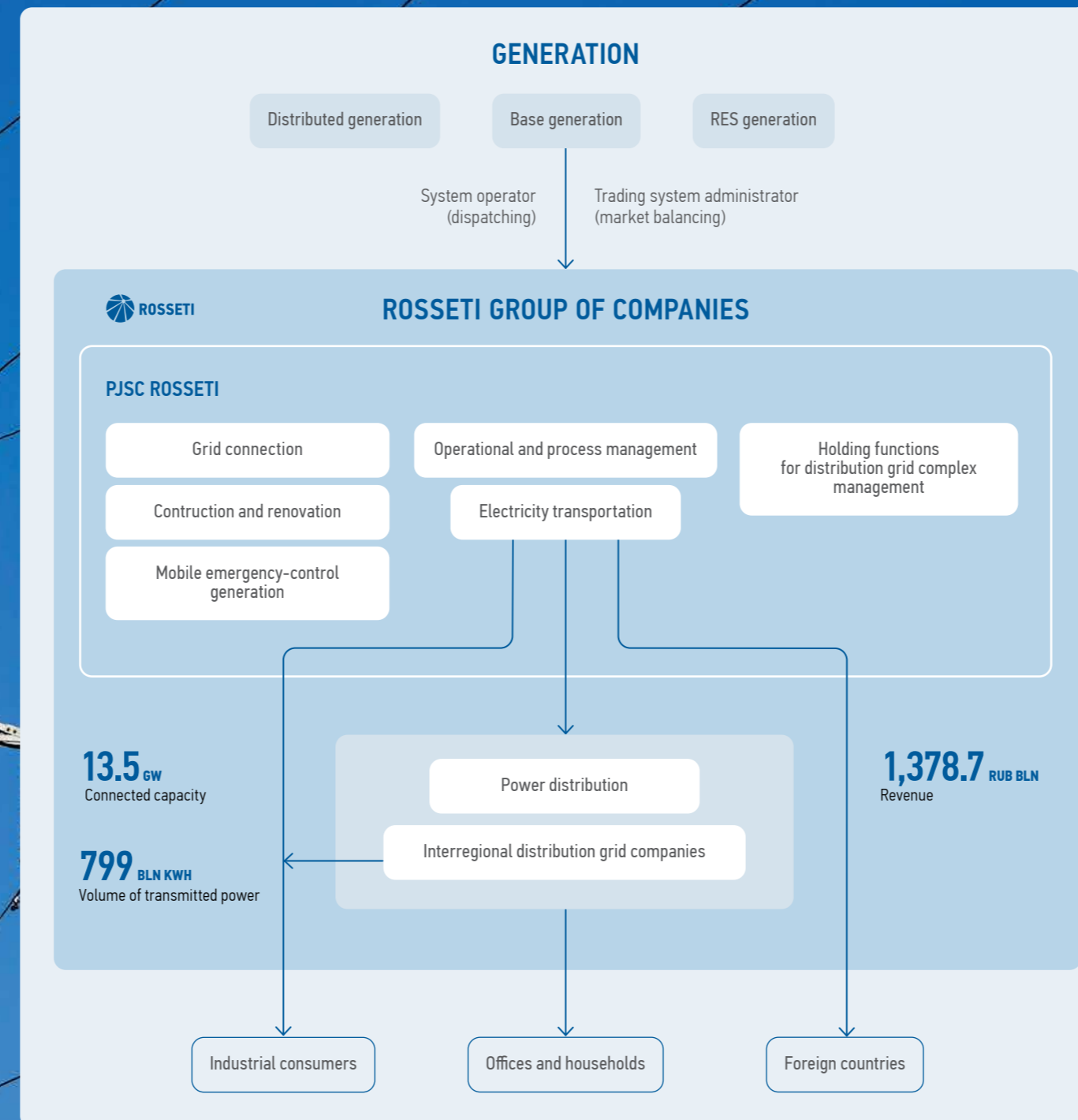
**ruAAA** credit rating Expert RA

**Natural**  
Reduction in resource consumption and energy efficiency

**356,430** <sup>-4.3%</sup> TFOE volume of fuel resources     **2,336,900** <sup>-16%</sup> M<sup>3</sup> volume of water consumption



## Activities



## Results for the public as a whole

### Contribution to the national projects



### Contribution to UN SDGs



### Responsible ESG practices

- E** Environmental responsibility
- S** Social responsibility
- G** Corporate governance

### Company's Mission

**To ensure reliable operation and adequate UNPG economic growth**

The resources used in the value chain are grouped into six capital groups: human, productive, financial, intellectual, social & reputational and natural.

The Company's activities result in transformation of capitals and creation of value for external and internal stakeholders.

Through its activities, the Company contributes to Russia's National Projects and the UN Sustainable Development Goals.

<sup>1</sup> According to the ESG rating scale effective until March 2024.